

Key Group figures		2018	2017
Orders received	€ mill.	979.2	867.2
Order backlog	€ mill.	595.0	474.4
Income statement data			
Sales revenues	€ mill.	865.0	918.3
Core Components	€ mill.	292.6	351.4
Customized Modules	€ mill.	482.6	483.3
Lifecycle Solutions	€ mill.	100.0	91.0
EBIT	€ mill.	54.2	70.3
EBIT margin	%	6.3	7.7
Net interest result	€ mill.	(13.4)	(12.5)
EBT	€ mill.	40.8	57.8
Net income	€ mill.	22.7	0.3
Earnings per share	€	1.14	(0.50)
Return on capital employed ¹	%	6.8	8.9
Value added ¹	€ mill.	(5.8)	11.1
Balance sheet data			
Fixed assets ²	€ mill.	646.1	568.7
Capital expenditure	€ mill.	60.5	39.5
Depreciation/amortization	€ mill.	35.5	33.6
Closing working capital	€ mill.	216.0	190.0
Closing capital employed	€ mill.	862.0	758.7
Equity	€ mill.	523.3	532.4
Noncontrolling interests	€ mill.	10.8	15.0
Net financial debt	€ mill.	307.3	207.7
Total assets	€ mill.	1,265.4	1,252.9
Equity ratio	%	41.4	42.5
Cash flow statement data			
Gross cash flow	€ mill.	90.3	96.3
Cash flow from operating activities	€ mill.	37.6	24.5
Cash flow from investing activities	€ mill.	(95.0)	(124.2)
Cash flow from financing activities	€ mill.	10.9	20.7
Free cash flow	€ mill.	(19.0)	(22.3)
Workforce data			
Annual average headcount	No.	3,773	3,934
Core Components	No.	797	853
Customized Modules	No.	2,404	2,546
Lifecycle Solutions	No.	509	473
Vossloh AG	No.	63	62
Personnel expenses	€ mill.	214.9	214.8
Share data			
Year-end closing price	€	42.45	46.80
Closing market capitalization	€ mill.	677.8	747.3

¹ Based on average capital employed

² Fixed assets = intangible assets plus property, plant and equipment plus investment properties plus investments in companies accounted for using the equity method plus other noncurrent financial instruments